



PRESS RELEASE

Wetzlar/Germany, July 17, 2018

HMS Industrial Networks AB acquires German company Beck IPC GmbH

HMS Industrial Networks has acquired all shares in the German company Beck IPC GmbH located in Wetzlar, Germany. Beck IPC is a leading provider of technology and solutions for embedded control and industrial M2M communication, including solutions for the Industrial Internet of Things, IIoT.

The base technology IPC@CHIP® is the core of Beck IPC's product offering for industrial OEMs. With IPC@CHIP®, Beck offers a compact embedded programmable platform solution in the form factor of a chip. Tailormade for embedded IIoT applications, IPC@CHIP® can be used as a PLC, a communication controller or a combination of both, enabling OEMs to create IIoT solutions with reduced development efforts and fast time to market.

Beck IPC's portfolio also includes the comprehensive com.tom® gateway series and the associated cloud portal. The com.tom® gateways form an extensive line of industrial networking and Edge gateways for IIoT applications, targeting factory and process automation. The cloud portal provides all elements needed to easily set up an industrial IoT application, where the com.tom® cloud broker manages all inbound and outbound data, including all configuration and security aspects.

"Beck IPC's knowledge, hardware and software products for IIoT, especially within the embedded offering, are important building blocks to strengthen HMS's strategy within IIoT," says Staffan Dahlström, CEO of HMS Industrial Networks. "Beck IPC's product and service portfolio complements our existing Anybus®, IXXAT® and eWON® solutions, and strengthens our position as a leading supplier of communication solutions for industrial applications.

"We are excited to be joining HMS. Thanks to our complementing technologies we will together be able to offer some really attractive solutions within IIoT, and HMS's worldwide sales organization will ensure a global market reach," says Thomas Schumacher, Managing Director of Beck IPC GmbH.

On the financial side, Beck IPC GmbH is expected to have net sales of EUR 6-7 million in 2018, which will add to HMS's top line growth.



About HMS Industrial Networks

HMS Industrial Networks is the leading independent supplier of solutions for industrial communication. HMS develops and manufactures solutions for connecting automation devices and systems to industrial networks and IIoT under the Anybus®, IXXAT® and eWON® brands. Communication solutions for building automation are offered through the subsidiary Intesis. Development and manufacturing take place at the headquarters in Halmstad, in Ravensburg, Nivelles and Igualada. Local sales and support are handled by branch offices in Japan, China, Germany, USA, Italy, France, Belgium, Singapore, Spain, India, UK, Sweden, Finland and Denmark, as well as through a wide network of distributors. HMS employs over 500 people and reported sales of 119 million EUR in 2017. HMS is listed on the NASDAQ OMX in Stockholm.

Beck IPC GmbH

Beck IPC GmbH is a well-established supplier in the embedded market, offering comprehensive technologies and solutions in the fields of control, communication and visualization for applications within automation, M2M communication and the Industrial Internet of Things (IIoT). The company is located in Wetzlar/Germany, employs around 30 people and is managed and owned by Thomas and Bettina Schumacher.

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